

# Novell® ZENworks®

Futures and Roadmap

Novell®

# Novell® Endpoint Management

# Novell® Go-To-Market

## Data Center



Enterprise Linux  
Servers

Virtualization  
& Workload  
Management

Business  
Services  
Management

## End-User Computing



Endpoint  
Management

Collaboration

Enterprise Linux  
Desktops

## Identity and Security



Identity &  
Access  
Management

Compliance  
Management

# Novell® Endpoint Management

## Endpoint Configuration Management



Reduce complexity by automating endpoint configuration, standardization, and optimization across the life cycle

## Endpoint Security Management



Reduce risk by securing endpoints and data through policy enforcement, patching, and compliance reporting

## IT Asset Management

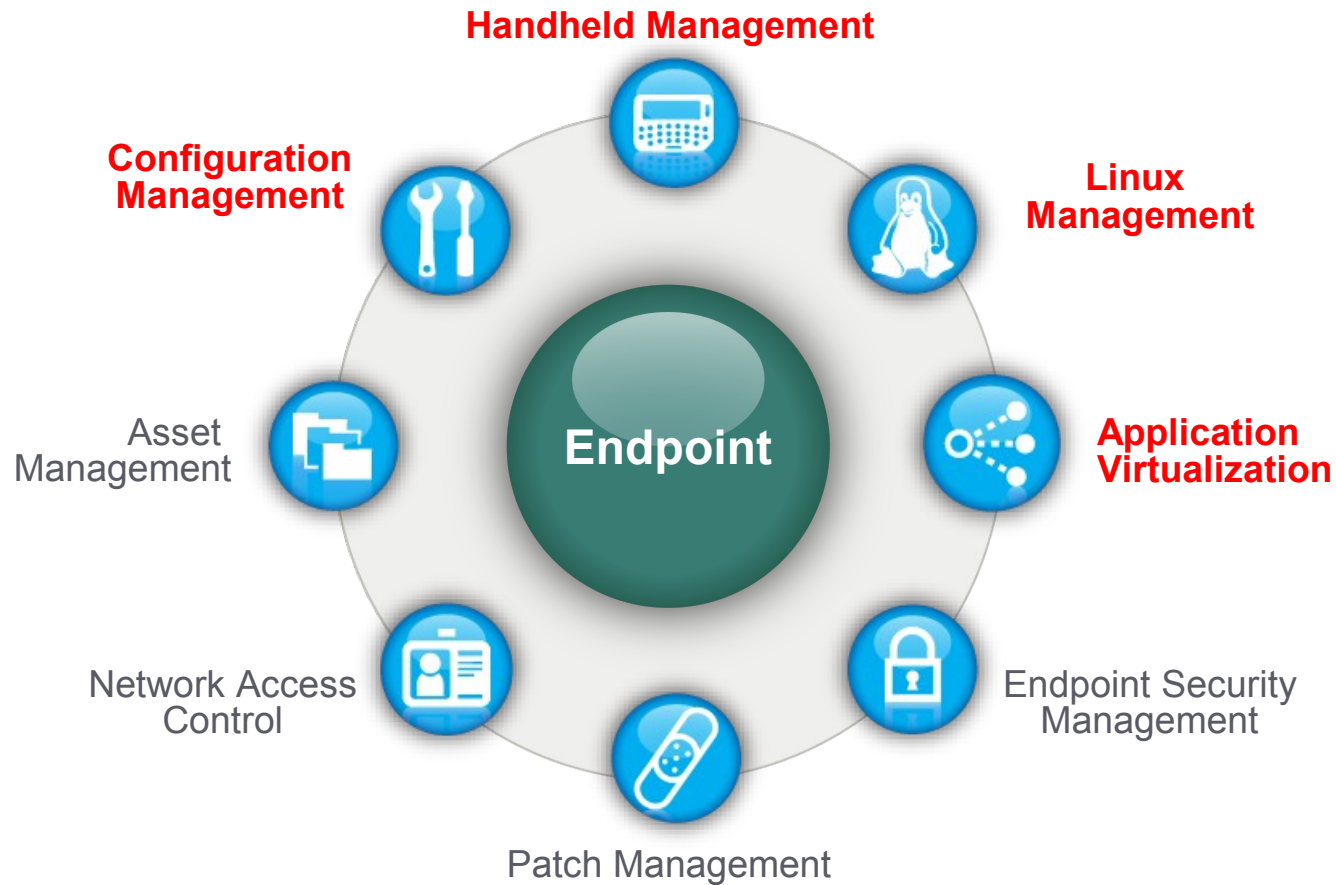


Reduce costs and prove compliance through IT asset discovery, inventory, and software usage / tracking

# Endpoint Configuration Management

## Reduce Complexity

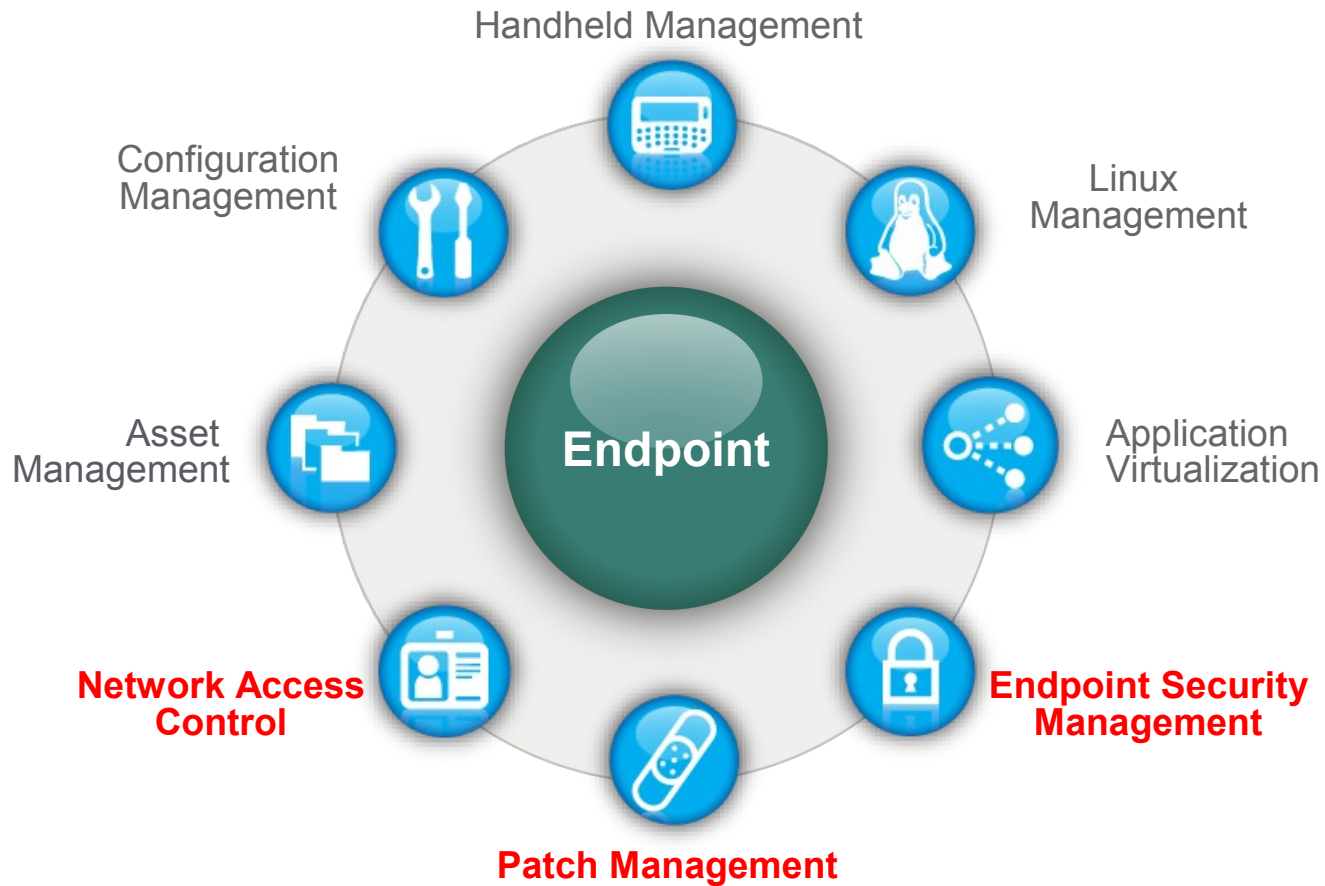
1



# Endpoint Security Management

## Reduce Risk

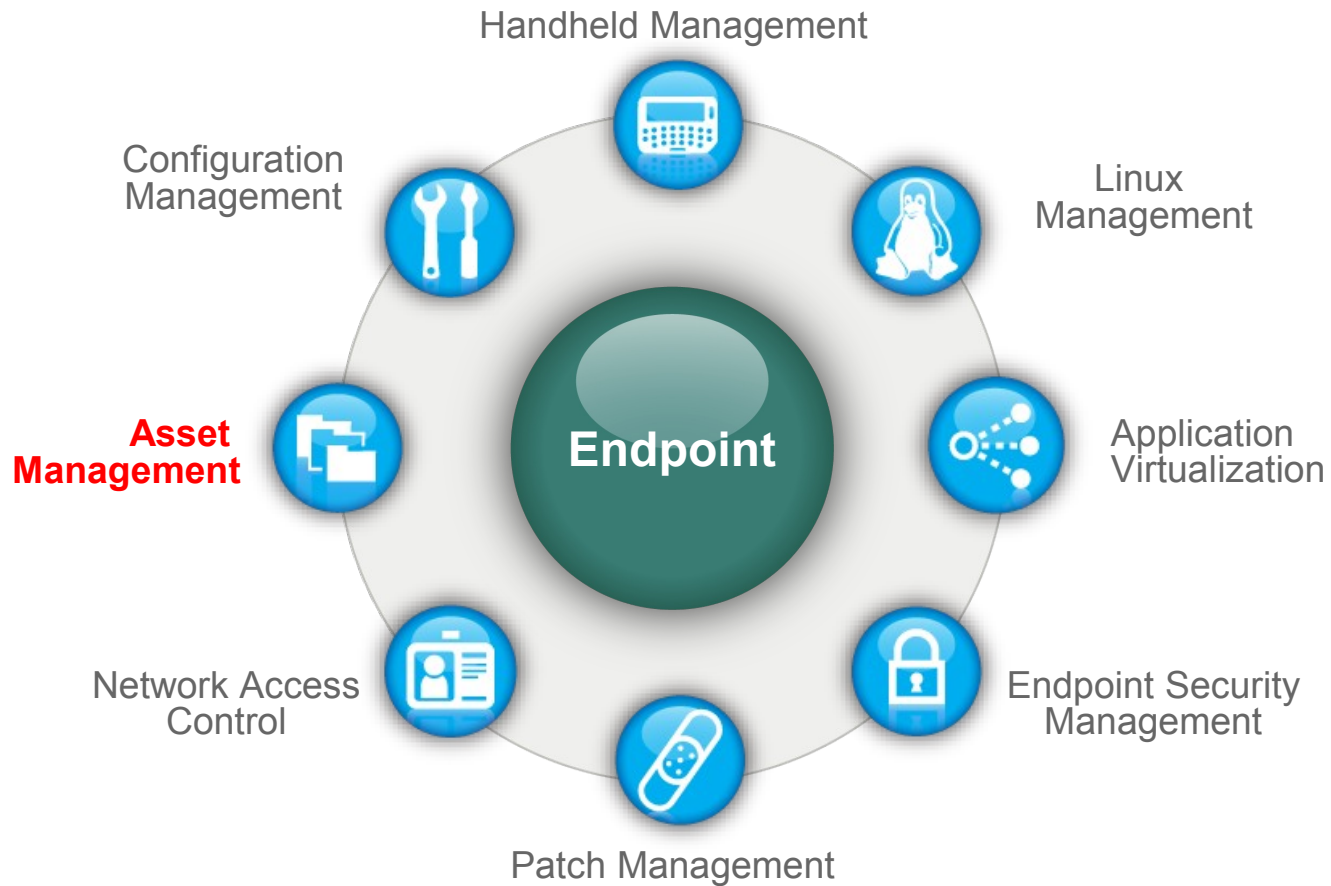
2



# IT Asset Management

## Reduce Cost and Prove Compliance

3



# How We're Different

- **Flexibility and choice** – Run these solutions on your choice of OS, directory service, and database; configure, secure, and track your choice of endpoints and platforms
- **Smart management** – Automatically configure and secure endpoints to drive down complexity and risk; automatically manage users and devices to drive up enterprise productivity
- **Ease of use** – Simplify the user experience by leveraging one, integrated solution to configure, secure, and track your endpoints
- **Security peace of mind** – Continuously enforce endpoint, data, and access security; track IT assets, and prove compliance to auditors

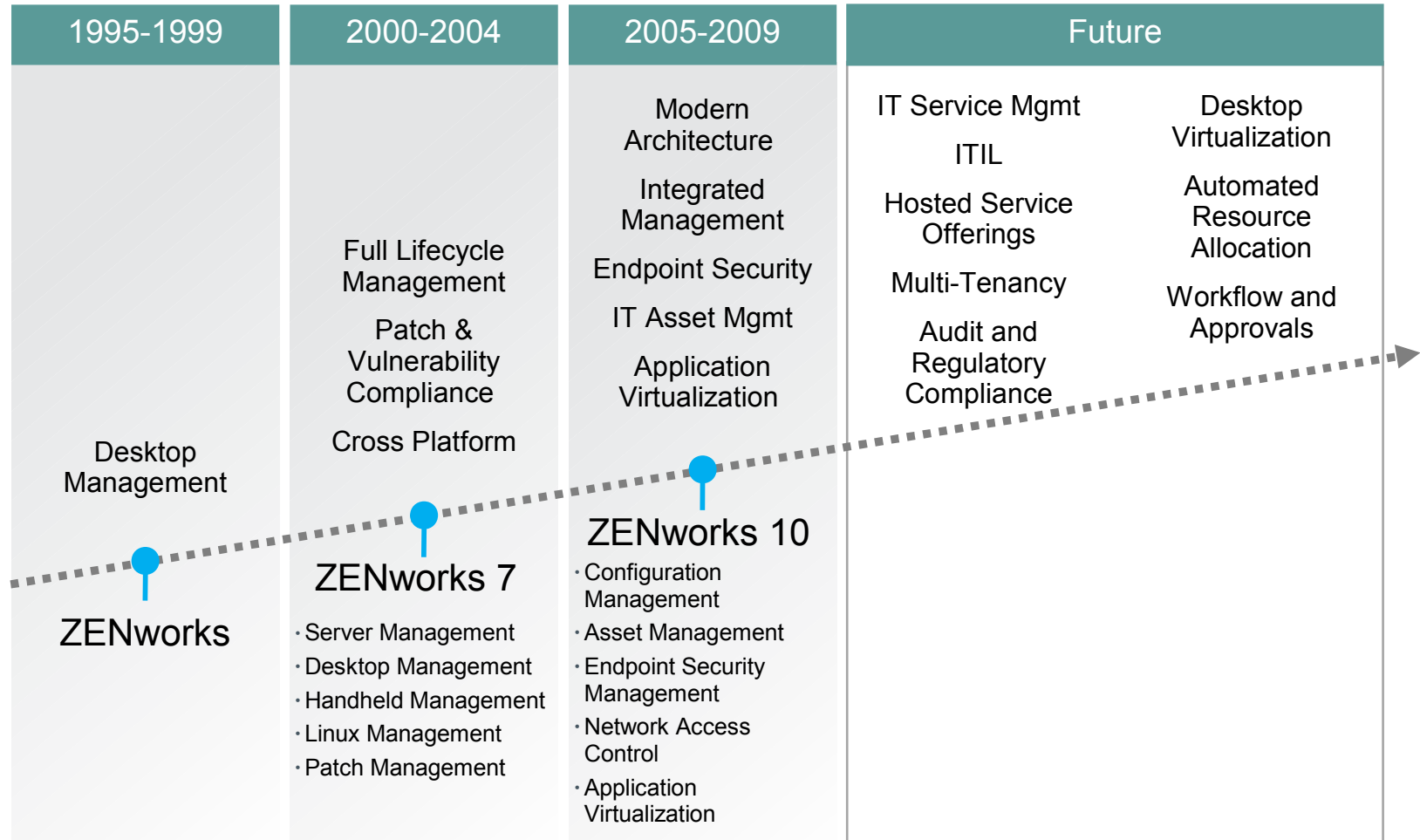
# Novell® ZENworks®

Endpoint Management  
Product Roadmap – Public



# Novell® ZENworks® Roadmap

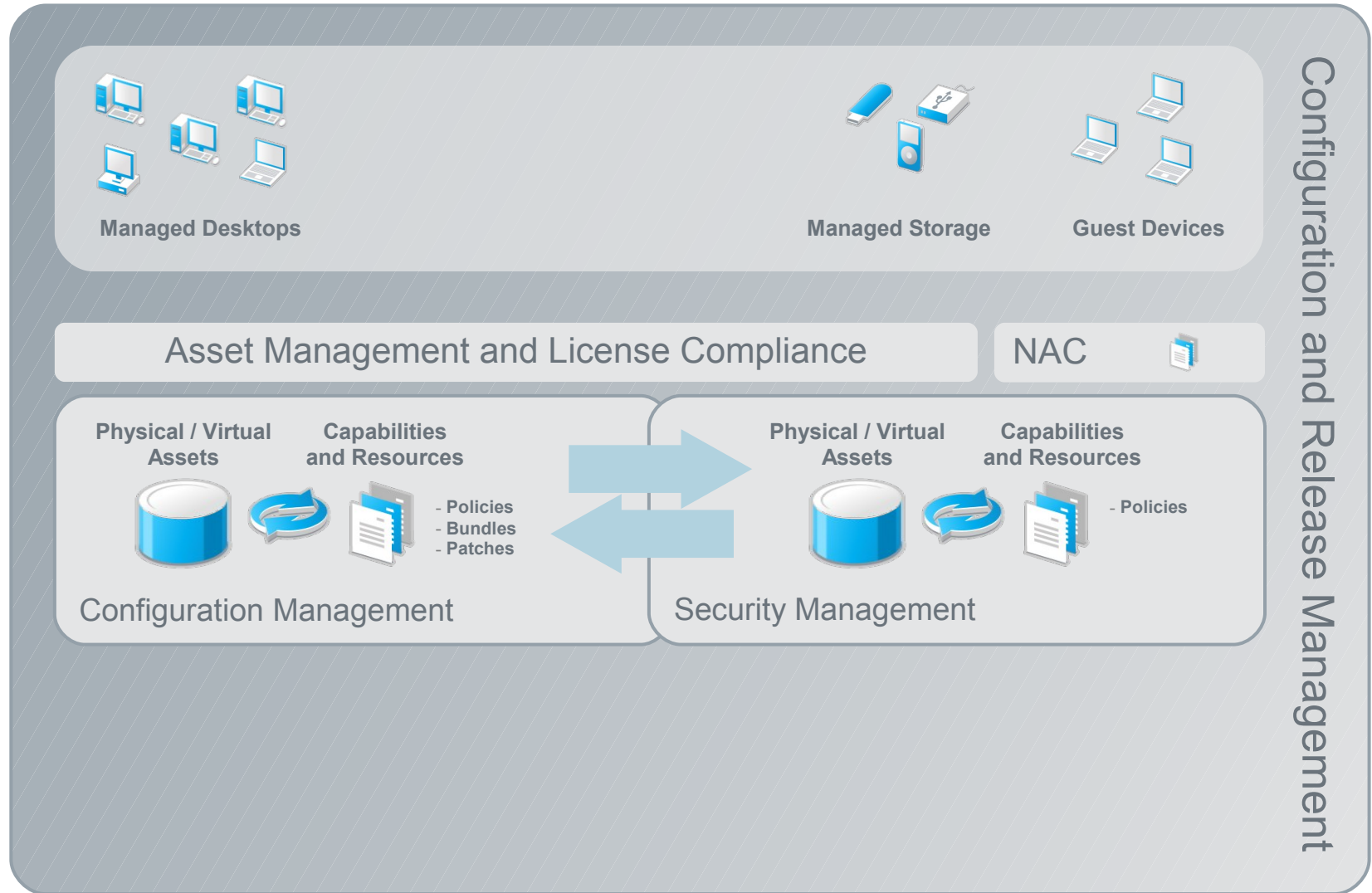
## The Evolution of Consolidated Resource Management



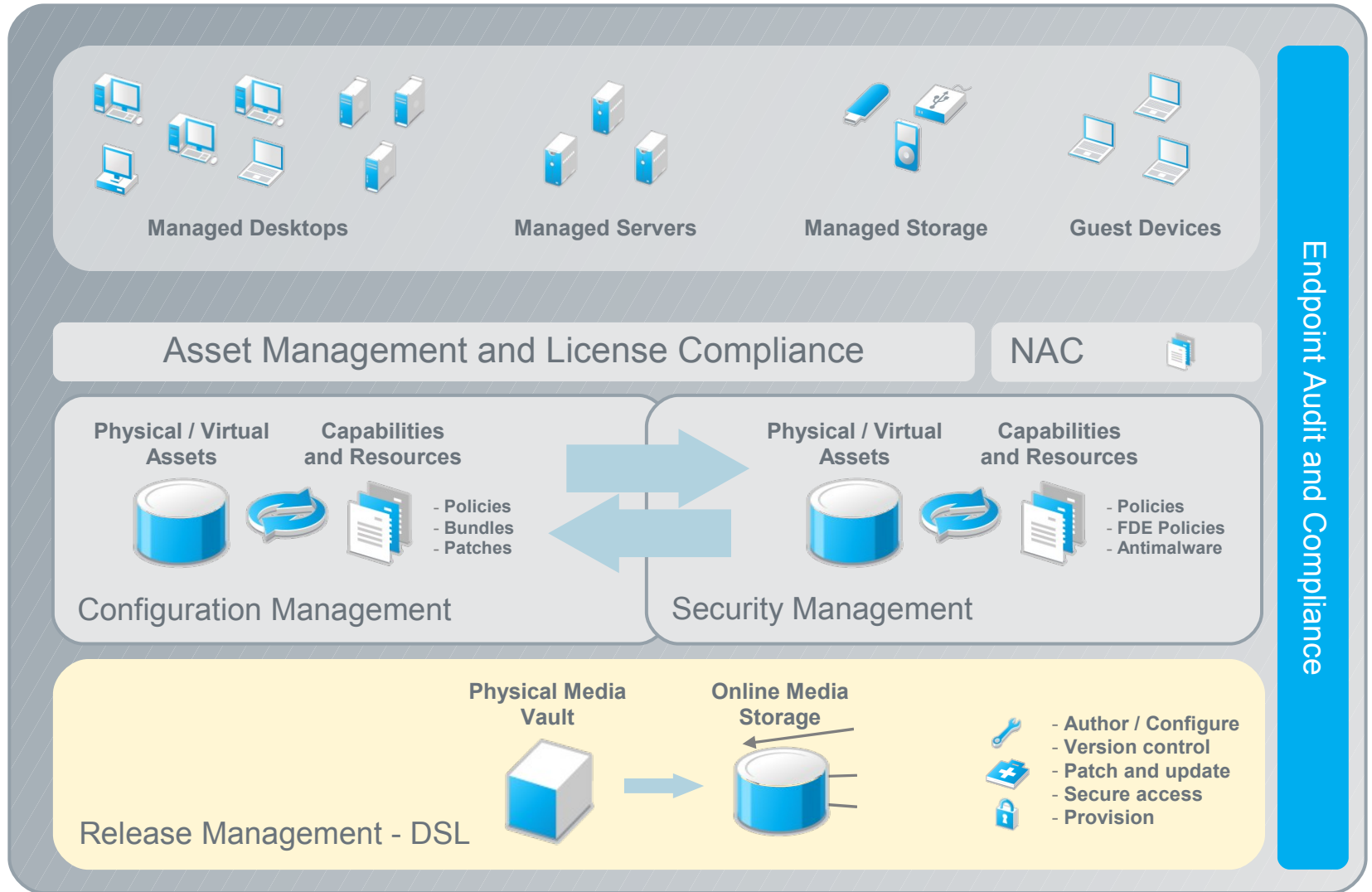
# Goals and Objectives for 2010

- Provide new capabilities for new and existing customers
- Introduce new products that address market needs
- Extend support for new platforms and devices
- Continue product line integration
- Offer alternative product delivery options

# Current ZENworks® Solution

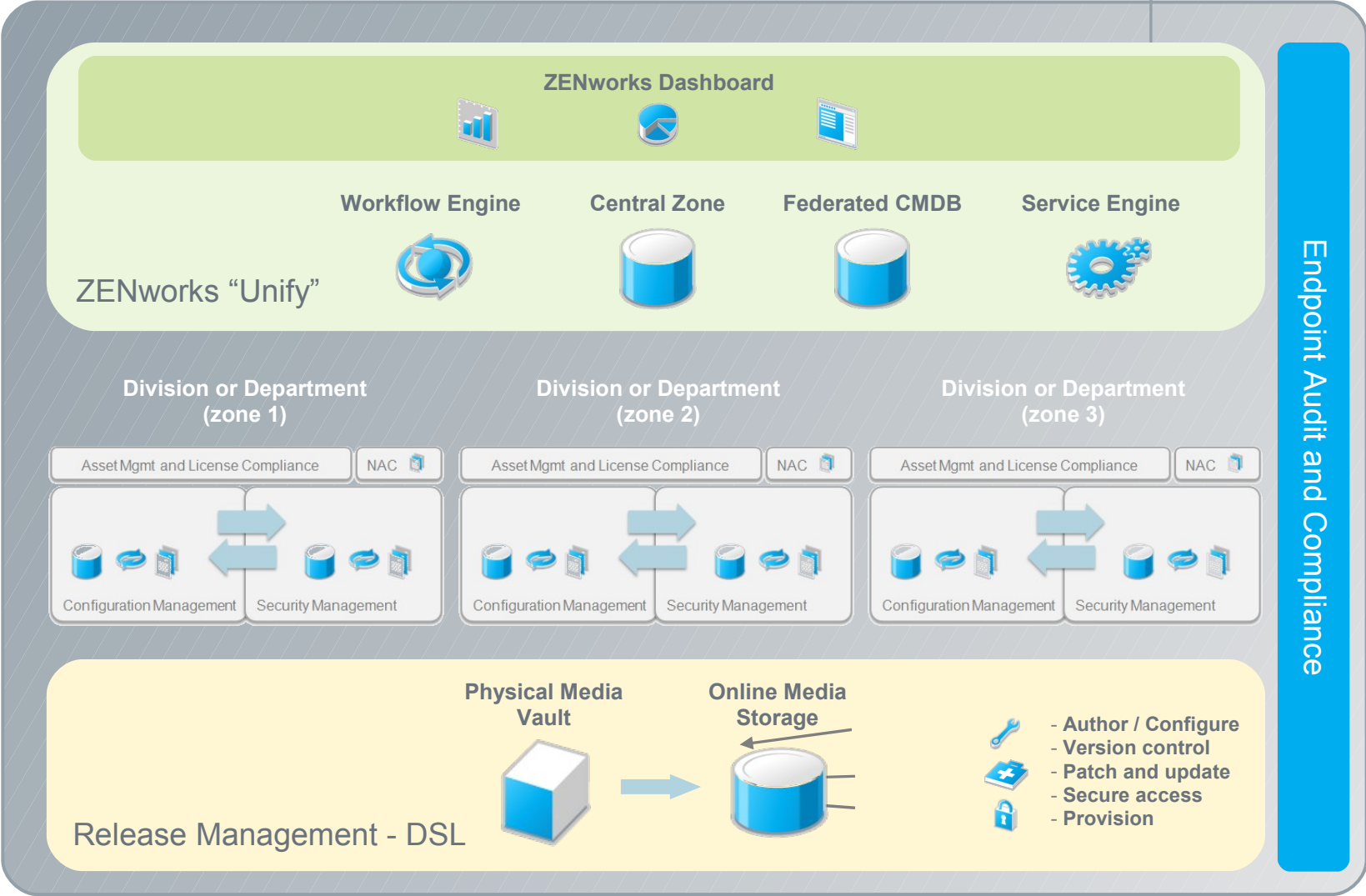


# Extend Our ITIL Vision



# Scale to the Very Large

Service Desk



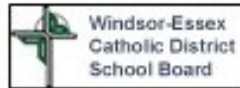
Endpoint Audit and Compliance

Wrap-up

# Three Editions to Suit Your Needs

	Standard Edition	Advanced Edition	Enterprise Edition
ZENworks Endpoint Security Management			
ZENworks Asset Management			
ZENworks Handheld Management			
ZENworks Linux Management			
ZENworks Patch Management			
ZENworks Configuration Management			

# 35,000 Customers Worldwide



# Industry Recognition



**Best Endpoint Security Solution**  
**Best Asset Management Solution**

## Annual Report Card – VAR Business *Overall Partner of the Year 2008*

- Ranked #1 for Product Innovation
- Ranked #1 for Partnership
- Ranked #1 for Support



## Four Stars – SC Magazine

“It is a security suite that is more tightly integrated than any other we tested.”

## Gold Award – Searchnetworking.com

“Readers also applauded ZENworks' ease of management and maintenance, giving it top ratings in each of those criteria.”





# Novell® ZENworks® Configuration Management Offers

- If you own ZENworks Desktop Management (without maintenance), save 33% on upgrade license to ZENworks Configuration Management Standard or Advanced!
- If you own ZENworks Suite Management (without maintenance), save 33% on upgrade license to ZENworks Configuration Management Advanced!

... Also, If You Own ...	... and You Buy ...	... You Can Get
ZENworks Desktop Management or ZENworks Suite	500+ licenses of ZENworks Configuration Management	Four vouchers to a <b>FREE</b> four-day ZENworks Configuration Management Advanced Administration technical training online classroom course (first 36 customers)
ZENworks Configuration Management and ZENworks Linux Management as part of Novell Open Workgroup Suite	500+ licenses of Novell ZENworks Extension for Open Workgroup Suite	

**Learn More:** <http://www.novell.com/promo/moveit.html>

# Question and Answer

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